BABOK

#	Source	Type	Name	Planning & Monitoring	Elicitation & Collaboration	Requirements Lifecycle Management	Strategy Analysis	Requirements Analysis & Design Definition	Solution Evaluation
1	BABOK V3	Task	Plan Business Analysis Approach	✓					
2	BABOK V3	Task	Plan Stakeholder Engagement	✓					
3	BABOK V3	Task	Plan Business Analysis Governance	✓					
4	BABOK V3	Task	Plan Business Analysis Information Manageme	✓					
5	BABOK V3	Task	Identify Business Analysis Performance Improv	✓					
6	BABOK V3	Task	Prepare for Elicitation		✓				
7	BABOK V3	Task	Conduct Elicitation		✓				
8	BABOK V3	Task	Confirm Elicitation Results		✓				
9	BABOK V3	Task	Communicate Business Analysis Information		✓				
10	BABOK V3	Task	Manage Stakeholder Collaboration		✓				
11	BABOK V3	Task	Trace Requirements			✓			
12	BABOK V3	Task	Maintain Requirements			✓			
13	BABOK V3	Task	Prioritize Requirements			✓			
14	BABOK V3	Task	Assess Requirements Changes			✓			
15	BABOK V3	Task	Approve Requirements			✓			
16	BABOK V3	Task	Requirements (any state)			✓			
17	BABOK V3	Task	Designs Proposed Change			✓			
18	BABOK V3	Task	Analyze Current State				✓		
19	BABOK V3	Task	Define Future State				✓		
20	BABOK V3	Task	Assess Risks				✓		
21	BABOK V3	Task	Define Change Strategy				✓		
22	BABOK V3	Task	Elicitation Results (confirmed)				✓		
23	BABOK V3	Task	Specify and Model Requirements					✓	
24	BABOK V3	Task	Verify Requirements					✓	
25	BABOK V3	Task	Validate Requirements					✓	
26	BABOK V3	Task	Define Requirements Architecture					✓	
27	BABOK V3	Task	Define Design Options					✓	
28	BABOK V3	Task	Analyze Potential Value and Recommend Solution					✓	
29	BABOK V3	Task	Measure Solution Performance						✓
30	BABOK V3	Task	Analyze Performance Measures						✓
31	BABOK V3	Task	Assess Solution Limitations						✓
32	BABOK V3	Task	Assess Enterprise Limitations						✓
33	BABOK V3	Task	Recommend Actions to Increase Solution Value						✓
34	BABOK V3	Output	Business Analysis Approach	✓					
35	BABOK V3	Output	Stakeholder Engagement Approach	✓					
36	BABOK V3	Output	Governance Approach	✓					
37	BABOK V3	Output	Information Management Approach	✓					
38	BABOK V3	Output	Business Analysis Performance Assessment	✓					
39	BABOK V3	Output	Elicitation Activity Plan		✓				
40	BABOK V3	Output	Elicitation Results (unconfirmed)		✓				
41	BABOK V3	Output	Elicitation Results (confirmed)		✓				
42	BABOK V3	Output	Stakeholder Engagement		✓				
43	BABOK V3	Output	Business Analysis Information (communicated)		✓				
44	BABOK V3	Output	Requirements (traced)			✓			
45	BABOK V3	Output	Designs (traced)			✓			
46	BABOK V3	Output	Requirements (maintained)			✓			
47	BABOK V3	Output	Requirements (prioritized)			✓			
48	BABOK V3	Output	Designs (maintained)			✓			
49	BABOK V3	Output	Designs (prioritized)			✓			
50	BABOK V3	Output	Designs Change Assessment			✓			
51	BABOK V3	Output	Requirements Change Assessment			✓			
52	BABOK V3	Output	Requirements (approved)			✓			
53	BABOK V3	Output	Designs (approved)			✓			
54	BABOK V3	Output	Current State Description				✓		
55	BABOK V3	Output	Business Requirements				✓		
56	BABOK V3	Output	Business Objectives				✓		
57	BABOK V3	Output	Potential Value				✓		
58	BABOK V3	Output	Future State Description				✓		
59	BABOK V3	Output	Risk Analysis Results				✓		

bablocks.com/foba

#	Source	Type	Name						
60	BABOK V3	Output	Change Strategy				✓		
61	BABOK V3	Output	Solution Scope				✓		
62	BABOK V3	Output	Requirements (specified and modelled)					✓	
63	BABOK V3	Output	Requirements (verified)					✓	
64	BABOK V3	Output	Requirements (validated)					✓	
65	BABOK V3	Output	Requirements Architecture					✓	
66	BABOK V3	Output	Design Options					✓	
67	BABOK V3	Output	Solution Recommendation					✓	
68	BABOK V3	Output	Solution Performance Measures						✓
69	BABOK V3	Output	Solution Performance Analysis						✓
70	BABOK V3	Output	Solution Limitation						✓
71	BABOK V3	Output	Recommend Actions						✓
72	BABOK V3	Output	Enterprise Limitation						✓
73	BABOK V3	Guideline	BA Performance Assessment	✓					
74	BABOK V3	Guideline	Business Policies	✓					
75	BABOK V3	Guideline	Change Strategy	✓		✓			✓
76	BABOK V3	Guideline	Current State description	✓			✓	✓	✓
77	BABOK V3	Guideline	Expert Judgment	✓					
78	BABOK V3	Guideline	Information Management Tools	✓					
79	BABOK V3	Guideline	Legal/Regulatory Information	✓		✓		✓	
80	BABOK V3	Guideline	Methodologies and Frameworks	✓				✓	
81	BABOK V3	Guideline	Organisational Performance Standards	✓					
82	BABOK V3	Guideline	Stakeholder Engagement Approach	✓	✓				
83	BABOK V3	Guideline	GUIDELINES						
84	BABOK V3	Guideline	BA Approach		✓				
85	BABOK V3	Guideline	Business Objectives		✓			✓	✓
86	BABOK V3	Guideline	Elicitation Activity Plan		✓				
87	BABOK V3	Guideline	Existing BA Information		✓				
88	BABOK V3	Guideline	Future State Description		✓			✓	✓
89	BABOK V3	Guideline	Information Management Approach		✓	✓			
90	BABOK V3	Guideline	Potential Value		✓			✓	
91	BABOK V3	Guideline	Recommended Actions		✓				
92	BABOK V3	Guideline	Risk Analysis Results		✓			✓	✓
93	BABOK V3	Guideline	Supporting Materials		✓				
94	BABOK V3	Guideline	Business Constraints			✓			
95	BABOK V3	Guideline	Domain Knowledge			✓			
96	BABOK V3	Guideline	Governance Approach			✓			
97	BABOK V3	Guideline	Reqs Management Tools/Repository			✓		✓	
98	BABOK V3	Guideline	Reqs Architecture			✓			
99	BABOK V3	Guideline	Solution Scope			✓			✓
100	BABOK V3	Guideline	Analyse Current State				✓		
101	BABOK V3	Guideline	Define Future State				✓		
102	BABOK V3	Guideline	Assess Risks				✓		
103	BABOK V3	Guideline	Define Change Strategy				✓		
104	BABOK V3	Guideline	Architecture Management S/ware					✓	
105	BABOK V3	Guideline	Existing Solutions					✓	
106	BABOK V3	Guideline	Modelling Notations/Standards					✓	
107	BABOK V3	Guideline	Modelling Tools					✓	
108	BABOK V3	Guideline	Requirements Architecture					✓	
109	BABOK V3	Guideline	Reqs Lifecycle Management Tools					✓	
110	BABOK V3	Guideline	Requirements (traced)					✓	
111	BABOK V3	Guideline	Solution Scope					✓	
112	BABOK V3	Guideline	Requirements (validated)						✓
113	BABOK V3	Technique	Acceptance and Evaluation Criteria			✓	✓		✓
114	BABOK V3	Technique	Backlog Management			✓		✓	
115	BABOK V3	Technique	Balanced Scorecard				✓		
116	BABOK V3	Technique	Benchmarking and Market Analysis		✓		✓	✓	✓
117	BABOK V3	Technique	Brainstorming	✓	✓		✓	✓	✓
118	BABOK V3	Technique	Business Capability Analysis				✓	✓	
119	BABOK V3	Technique	Business Cases	✓		✓	✓	✓	✓
120	BABOK V3	Technique	Business Model Canvas				✓	✓	
121	BABOK V3	Technique	Business Rules Analysis	✓	✓	✓		✓	✓
122	BABOK V3	Technique	Collaborative Games		✓				
123	BABOK V3	Technique	Concept Modelling		✓		✓	✓	

bablocks.com/foba

#	Source	Type	Technique						
124	BABOK V3	Technique	Data Dictionary					✓	
125	BABOK V3	Technique	Data Flow Diagrams			✓		✓	
126	BABOK V3	Technique	Data Mining		✓		✓		✓
127	BABOK V3	Technique	Data Modelling		✓	✓		✓	
128	BABOK V3	Technique	Decision Analysis			✓		✓	✓
129	BABOK V3	Technique	Decision Modelling						
130	BABOK V3	Technique	Document Analysis	✓	✓	✓	✓	✓	
131	BABOK V3	Technique	Estimation	✓	✓	✓	✓	✓	✓
132	BABOK V3	Technique	Financial Analysis	✓		✓	✓	✓	✓
133	BABOK V3	Technique	Focus Groups		✓		✓	✓	✓
134	BABOK V3	Technique	Functional Decomposition	✓		✓		✓	
135	BABOK V3	Technique	Glossary					✓	
136	BABOK V3	Technique	Interface Analysis		✓	✓			
137	BABOK V3	Technique	Interviews	✓	✓	✓	✓	✓	✓
138	BABOK V3	Technique	Item Tracking	✓		✓	✓	✓	✓
139	BABOK V3	Technique	Lessons Learned	✓	✓	✓	✓	✓	✓
140	BABOK V3	Technique	Metrics and Key Performance Indicators (KPIs)	✓		✓	✓	✓	✓
141	BABOK V3	Technique	Mind Mapping	✓				✓	
142	BABOK V3	Technique	Non-Functional Requirements Analysis					✓	✓
143	BABOK V3	Technique	Observation	✓	✓		✓	✓	
144	BABOK V3	Technique	Organizational Modelling	✓			✓	✓	✓
145	BABOK V3	Technique	Prioritization			✓			✓
146	BABOK V3	Technique	Process Analysis	✓	✓		✓	✓	✓
147	BABOK V3	Technique	Process Modelling	✓	✓	✓	✓	✓	✓
148	BABOK V3	Technique	Prototyping		✓		✓	✓	✓
149	BABOK V3	Technique	Reviews	✓	✓	✓	✓		✓
150	BABOK V3	Technique	Risk Analysis and Management	✓	✓	✓	✓	✓	✓
151	BABOK V3	Technique	Roles and Permissions Matrix						✓
152	BABOK V3	Technique	Root Cause Analysis	✓			✓	✓	✓
153	BABOK V3	Technique	Scope Modelling	✓			✓	✓	
154	BABOK V3	Technique	Sequence Diagrams					✓	
155	BABOK V3	Technique	Stakeholder List, Map, or Personas	✓	✓				
156	BABOK V3	Technique	State Modelling					✓	
157	BABOK V3	Technique	Survey or Questionnaire	✓		✓	✓		✓
158	BABOK V3	Technique	SWOT Analysis				✓	✓	✓
159	BABOK V3	Technique	Use Cases and Scenarios			✓		✓	✓
160	BABOK V3	Technique	User Stories			✓		✓	✓
161	BABOK V3	Technique	Vendor Assessment				✓	✓	✓
162	BABOK V3	Technique	Workshops	✓	✓	✓	✓	✓	✓

Firm Up Your Foundational BA Skills

FOBA™ takes you through a project in a simulated enterprise environment.

You will also earn 36 PD/CDUs to help you meet the application and/or renewal requirements for your IIBA certification.

This is a hands-on project-based course where you'll produce the core BA deliverables your team needs to enhance an existing digital product in an enterprise environment.

IIBA Endorsed Education Provider
Endorsed Course
36 PD/CDUs

FOBA™
Foundational Business Analysis

" In this course, I have found exactly what I was looking for.

I knew there was a better way but didn't know how, I knew I still had a lot to learn but didn't know on what I should focus. Now I know thanks to you.

What set this course apart is its commitment to bridging the gap between theory and real-world practice. The case studies presented were diverse, reflecting the multifaceted nature of business analysis across industries.

The practical approach adopted by course ensured that I not only understood the theoretical concepts but also knew how to apply them in real-world scenarios.

The guidance and support from experienced instructors were instrumental in my learning journey, providing valuable feedback and insights every step of the way.

The course instructors were not only knowledgeable but also passionate about imparting their expertise, creating an engaging and supportive learning

Henriette Nitu
Senior Business Analyst

" I personally love how the course simplified complex concepts and challenged you to think in different ways.

Emal and Danielle fostered engagement and collaboration among professionals of all levels, encouraging participants to ask questions and receive support while working on a real-world simulated project.

This collaborative environment enabled participants to grasp the necessary level of detail for various business analyst deliverables, including business processes, use cases, use case scenarios, wireframes, screen specifications, and data models.

Additionally, this course facilitated better comprehension and a clear flow from

James Dean
Business Analyst at & President of the IIBA Ireland Chapter

" This course is a must!

For business analysts who thrive on problem-solving and working more effectively - this course is a must! The core framework can immediately be applied to real-time projects.

As an experienced analyst who was looking for a worthwhile IIBA re-certification opportunity, I found that the FOBA curriculum not only refreshed my technical basics – but delivered so much more.

What truly set this course apart was Emal's carefully crafted content, agenda, and presentation – the result of years of IT consulting experience and a passion for sharing his knowledge and insights with other BAs.

The class is practical, interactive, and provides a unique synthesis of components in a logical framework transferable to many types of work projects from small to enterprise level. Every session was engaging and worthwhile - a solid investment of my time.

An added bonus was also having access to any updated course material/career resources that are continually being developed by Emal and Danielle. What a truly supportive platform and community.

Heather Dean
CBAP and MBA

" FOBA goes beyond the classroom.

Throughout the course, complex concepts were brought to life through industry-relevant examples, realistic scenarios, and concrete solutions. This approach not only solidified my theoretical knowledge but also provided me with a practical toolkit that I can confidently leverage in real-world BA situations.

I highly recommend the FOBA Business Analysis course to anyone seeking to embark on a successful career in business analysis. The program's focus on practical applications, combined with its commitment to fostering a supportive learning community, makes it an invaluable resource for aspiring BAs.

I extend my sincere gratitude to the lead instructor, Emal, and the team for their dedication and expertise in crafting such a valuable learning experience.

Firas Mahmoud
ERP Consultant, odoo Certified, eLearning Expert

" The FOBA course by BA BLOCKS has been a game-changer for me.

It provides a thorough and organized approach to grasping the basics of business analysis. I found it to be a valuable resource whether you're new to the field or looking to deepen your knowledge.

I would like to thank Emal Barialy and Danielle Robert for their exceptional guidance and support throughout the course.

I highly recommend the FOBA course from BA BLOCKS for anyone aiming to start or enhance their career in business analysis. It's a solid foundation for anyone looking to succeed in this dynamic field."

Emmanuel Megai, CAPM
Business Analyst, Project Management, Data Analyst, Business

" This course was unique compared to other BA courses I've taken.

Not only was it presented as a project, where each student has an "over the shoulder" view of the work completed by the Business Analyst, but each student also becomes the BA who produces the deliverables. This hands-on, real-world approach, created a learning environment that resembled a live project experience. It was a very rewarding way to learn the material.

The course was taught in a clear, concise manner, by the founder of BA Blocks, Emal Barialy and Danielle Robert. The material taught was based on Emal's almost 20 year career experience as a Business Analys

If you're looking for an excellent foundational course in Business Analysis, consider FOBA 2024. I am glad I did!"

Stuart Hindemit
Certified Business Analyst Professional, Certified Salesforce Business Analyst

bablocks.com/foba